



## **JOB OPPORTUNITY**

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**POSITION: Pricing Analyst**

**LOCATION: Hensall**

**Hensall Global provides freight transportation services and logistics solutions to a global customer base.**

**We are looking for a Pricing Analyst to join our team.**

**This is a full-time position, with a highly competitive wage, group benefits, pension and much more!**

### **What we offer:**

- Competitive Annual Salary.
- Group Benefits Plan (dental, prescriptions, vision, massage, chiropractic, physiotherapy, etc.).
- Pension Plan matched by employer.

### **Job Duties and Responsibilities:**

- Investigate and negotiate freight rates and services.
- Know dimensions of various modes, trade lanes, and multiple origin to destination pairings.
- Facilitate regular communication with multiple vendors to review services and rates.
- Ensure customer rates are accurate and distributed to customers on a timely basis.
- Liaison between Sales and Operations to ensure all information is accurate and detailed from pricing to costing.
- Investigate and resolve any service charge claims and invoice discrepancies.
- Develop sound knowledge of customer requirements and ensure alignment with required transportation service.
- Develop long-term working relationships with transportation providers.

### **Required Qualifications:**

- High School Diploma or equivalent.
- Post-Secondary education in business, finance or related program is an asset.
- 1 year experience in transportation/international freight forwarding and third-party logistics.
- Microsoft Office skills (Word, Excel, PowerPoint)
- Solid understanding of industry terminology and concepts.
- Excellent interpersonal, customer service and communication skills (verbal and written).
- Ability to take initiative and problem solve.
- Analytical thinker with ability to multi-task, prioritize and manage time effectively.
- Keen attention to detail and effective organizational skills.
- Strong negotiation skills with ability to adapt as required.
- A positive and professional attitude and willingness to work collaboratively with all team members and customers.

**If you are interested in applying for this position, please submit your cover letter and resume to:**

**Email: [job@hensallglobal.com](mailto:job@hensallglobal.com)  
Yolanda Levy Human Resources Manager**