



JOB OPPORTUNITY

POSITION: Pricing Analyst 1

LOCATION: Hensall

Hensall Global is seeking a Pricing Analyst 1. The Pricing Analyst 1 investigates and negotiates transport rates and supply chain service solutions for Hensall Global clients/customers. The successful candidate will be responsible for keeping up to date on service and rate changes in order to ensure accuracy in alignment with industry standards. The Pricing Analyst is responsible for ensuring that accurate, thorough information is readily available to Hensall Global team members through the timely maintenance of internal costings. The Pricing Analyst also negotiates with transportation providers in order to achieve short term goals and develop long term working relationships. This is a full-time position.

What Hensall Global has to offer:

- Competitive Annual Salary
- Group Benefits plan (dental, prescriptions, vision, massage, chiropractic, physiotherapy etc.)
- Pension Plan matched by Hensall

Job Duties and Responsibilities:

- Investigate and negotiate transport rates for Hensall Global accounts
- Obtain and analyze vendor rate quotes and services for all modes of transportation
- Responsible for the timely dispatch of rate quotations in response to daily customer requests
- Facilitate regular contact with all vendors to review service/rate changes
- Keeping Hensall Global team members up to date with on current accurate information and prices
- Knowledge of multiple modes, industries, trade lanes, and multiple origin to destination pairings.
- Communicate with multiple vendors with varying service levels, options, and pricing.
- Liaison between Sales and Operations departments to ensure rates, routings and service options are accurately detailed from pricing through to costing
- Ensuring customer rate templates are up to date and are forwarded to customers on a timely basis
- Approve, decline, or investigate additional service charge claims
- Investigate invoice discrepancies with respect to pricing and resolve as required.
- Develop sound knowledge of all customer requirements to match the required transport service.

Job Requirements:

- Sound knowledge and understanding of trade lanes, routings, and variations in service levels in all modes of transportation
- Strong knowledge of shipping industry terminology and concepts
- Negotiation skills
- Accuracy with attention to detail
- Strong Microsoft Office skills (Word, Excel, PowerPoint)
- Customer relations and interpersonal skills
- Tact/diplomacy
- Excellent oral and written communication skills
- Strong time management skills
- Organizational ability
- This position may require some minimal travel (day trips) from time to time



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Qualifications:

- Organizational ability
- A sound knowledge and understanding of trade lanes, routings, and variations in service levels in all modes of transportation is an asset
- Strong knowledge of shipping industry terminology and concepts is an asset
- Negotiation skills
- Accuracy with attention to detail
- Strong Microsoft Office skills (Word, Excel, PowerPoint)
- Customer relations and interpersonal skills
- Tact/diplomacy
- Excellent oral and written communication skills
- Strong time management skills

If you are interested in applying for this position, please submit your cover letter and resume to:

Email: job@hensallglobal.com
Nicole Hawley
Human Resources Manager

Hensall Global is committed to employment equity and encourages the four designated groups to apply